

## Why It Matters How You Enroll in Your Medicare Plan

When we meet to review your Medicare options, my goal is simple: to help you make the most informed decision possible for your healthcare needs. I take the time to explain different plans, answer your questions, and leave behind brochures so you can carefully review everything at your own pace.

However, there's an important part of the process that many people don't realize.

Sometimes, after our meeting, a client will call the insurance company directly and enroll over the phone. While that may seem convenient, it creates an unintended issue: I am no longer listed as your agent of record, and I do not receive compensation for the time, guidance, and support I provided.

More importantly, this can also affect *you*.

When I am your agent of record:

- You have a dedicated advocate to help you year-round
- I can assist with billing issues, claims questions, and coverage concerns
- You receive ongoing support—not just during enrollment

When enrollment is done directly through the company:

- You may be routed to a general customer service line instead of a personal advisor
- I'm unable to step in and assist you directly with plan-related issues
- The relationship and support we started together is interrupted

I work hard to provide personalized service, and I'm always here to help before, during, and after your enrollment. If you decide to move forward with a plan we discussed, the best way to ensure you continue receiving that support is to enroll through me directly.

If you ever have questions or need help completing enrollment, please don't hesitate to reach out. I'm here to make the process as smooth—and beneficial—as possible for you.

Thank you for your trust and the opportunity to assist you.



**Educating You  
On Your  
Medicare Options**

## THE POPE IS COMING!

The Pope was having a shower.

Although he's very strict about celibacy, he occasionally felt he needed to exercise the papal wrist, and this happened to be one of those occasions.

Just as he reached the Papal climax, he saw a photographer taking a picture of the Holy semen flying through the air. "Hold on a minute!" said the Pope, "You can't do that - you'll destroy the reputation of the Church!"

"This is my lottery win", said the photographer, "I'll be financially secure for life with these photos!"

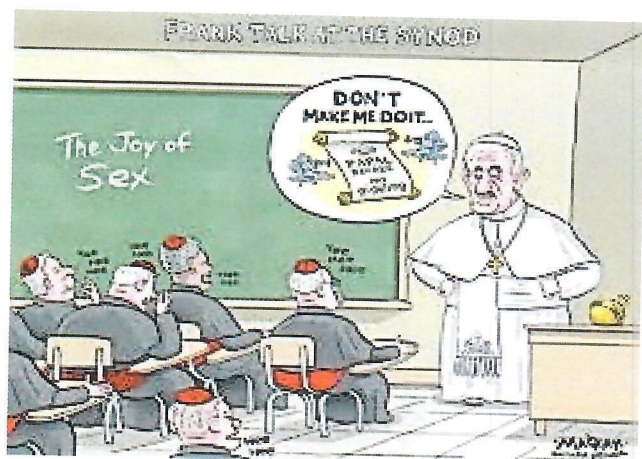
So, the Pope offered to buy the camera from the photographer, and after much negotiation, they eventually settled on a figure of \$2,000,000.

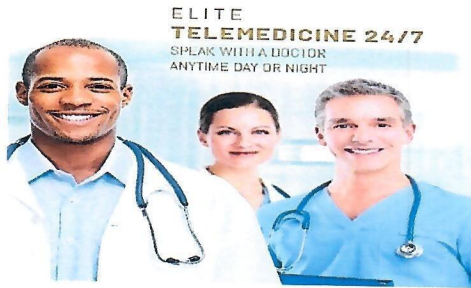
The Pope clothed himself and headed off to destroy the images on the camera.

Along the vast Vatican hallways, he bumped into his personal housekeeper. Being a bit of a photography buff, she noticed the camera and said, "That looks like a really expensive digital SLR camera, how much did it cost you?"

Not being one to lie, the Pope replied, "Two million Dollars.."

"TWO MILLION Dollars!" replied the housekeeper, they must have seen you coming!!!!





"Quick heads-up: I can now offer your adult children a **Call a Doctor Program**—just \$10 a month for the entire family. They get access to a doctor with no copays anytime, even without insurance. Interested? Call me for Details



**Hey! I'm giving out \$25 for every person you send my way who completes an appointment.** They don't have to sign up for anything — just show up to the appointment and you get paid. If someone pops into your mind, send them over. I really appreciate you. **Medicare Clients Only**

If you have any questions or need assistance, feel free to reach out—I'm here to help.

**Quenon Smith Senior**

**Healthcare Specialist**

**404-246-3163.**

**Offering Medicare Advantage Plans Through—United Health Care, Humana, Aetna, Wellcare, Cigna, Blue Cross Blue Shield, Kaiser, Devoted**